



Eastern Technical Music Boosters

September 19, 2019 at 6:30 p.m.

Meeting Agenda

- Welcome- Introductions- Open the Meeting- Carrie Smith
- Instrumental Music Director's Report-Kathy Krawczyk
- Chorus Director's Report-Tyler Workman
- President's Report-Carrie Smith
- Treasurer's Report-Eric Smith
 - Approve Budget
 - Donations for Baskets- Discussion
- Committee Reports:
 - Performance Wear (T-shirts, Ordering going well? Chorus- how do we need to proceed?)
 - Fundraising (Mattress Sale, Coupon Book, Raffle, Restaurant Nights, Other)
 - Trip Discussion
 - Communications-Kristina Harwood (website, email list)
- Tri-M (ask for a representative for Boosters)
- Adjourn

7:00 Mattress Fundraiser Information Night

Next Meeting Date: **Wednesday, October 16th 6:30 p.m. Band Room**

2019 - 2020

Officers

President – Carrie Smith – csmith3@bcps.org

Vice President –Judy Bailey– Judy.Bailey@hcps.org

Treasurer – Eric Smith – esmith727@comcast.net

Secretary/Communications - Kristina Harwood- KristinaKHarwood@gmail.com

Eastern Technical Music Boosters Meeting Minutes (Approved)

September 19, 2019

Call to order at 6:35 pm

Officers in attendance: Smith, Bailey, Harwood, Krawczyk, (Quorum verified- which according to the by-laws "shall consist of a simple majority of members present after members have been notified... and must include Music Director(s) and a majority of the Executive Board including the President.")

Carrie Smith, President: Welcome, thanks for coming, introductions.

Instrumental Music Director's Report (Kathy Krawczyk):

Things are starting up more quickly than usual- Orchestra/Chorus Concert Oct 10th, Next Fri (27th)- Band has Pep Rally and Homecoming Game. Boosters to pay to rent a U-Haul for equipment to go to football game. Will have student conductors. MavTime has been postponed so are unable to have a full band rehearsal. Wed- after school 2:30-3:30- for those who can come. 6th 15 Fri at football field-play through half time-then free. Students need to wear ET Music shirts-\$5 if don't have one. Will be auditioning for seats in orchestra.

29 auditioning for All County Honors- which is great!

Chorus Director's Report (Tyler Workman):

Where are we on dresses for Chamber Chorus? Carrie had sent out another cheaper option? What needs to be done to move forward on this?

Treasurer's Report (Eric Smith):

Read through attached budget. Final approval of budget was tabled until next meeting so treasurer can be present to present for vote.

President's Report (Carrie Smith):

Rita's truck for Oct 10th Concert. We need to start putting together baskets for Winter Concert. 2 smaller baskets instead of 1 big basket. Pre-Selling tickets.

Restaurant Nights (Judy Baily):

Sweet Frog-Oct 14th-all day 20%

Pizza John's- Dec 18th

Looking into ice skating paired with a restaurant night(maybe Jan?) /sky zone

Other Fundraising:

Save Around Coupon Book- app/can us out of town/ \$25- half to company, half is our profit, sell leading up to and through Thanksgiving?

Fall Festival- do we want to set up a table/with TriM? Cornhole tourn? Ladderball? Student availability?

New Business:

DC or NYC Trip- do we want to move forward on this?-discuss further at next meeting

Meeting Adjourned 7:05

Meeting was shortened to accommodate Mattress Fundraiser Presentation.

About 35 people present for the Mattress Information portion of the meeting.

Notes from Mattress Meeting:

10% of population is always buying a new bed

30-50% of store prices, top brands, great warranty

Students will receive \$25 for each referral that results in a mattress sale, \$50 free sheet set for referrals, 10% more for first responders, military, and teachers

No hard sell, no door to door- just tell people- word of mouth, social media

Sat Oct 5th- 10-5 25 beds will be on display in gym-set up as a showroom with staff

Free delivery within 2 weeks to MD and surrounding states

Contact Scott Fenwick – 240-441-8623 and he can help make just about any situation work out-

25 minute meeting

Budget Report

9/18/2019

Year Budget VS. Actual		
Income	Budget	Actual
Fall/Spring Fundraiser	\$ 2,650.00	
Mattress Sale	\$ 6,700.00	
Restaurant Nights	\$ 450.00	
Activity Nights	\$ 100.00	
Scholarship Concert	\$ 750.00	
T-shirt sales	\$ 250.00	\$ 225.00
Donations		\$ 50.00
Total	\$ 10,900.00	\$ 275.00
Expenses		
Attire/Buy Back (gowns, et al)	\$ 1,500.00	
Instruments/Music Needs	\$ 5,000.00	
Private Instruction	\$ 700.00	
Administrative Fees	\$ 200.00	
Awards	\$ 2,500.00	
Supplies	\$ 100.00	
Banquet	\$ 150.00	
Scholarships	\$ 750.00	
Total	\$ 10,900.00	\$ -

Beginning Balance as of July 31, 2019		\$ 5,227.19
Deposits		
chocolate sales, Rita's 5/6		\$ 180.20
t-shirt sales		\$ 155.00
donation		\$ 50.00
t-shirt sales		\$ 70.00
	Total:	\$ 455.20
Expenses		
	Total:	\$ -
Ending Balance as of	9/18/2019	\$ 5,682.39

Facebook & Twitter

1. **Facebook.com/cfsbaltimore**
2. **JOIN your EVENT**
– bit.ly/beds4ETHS2019
3. **INVITE** all of your **FACEBOOK** friends to the event and **SHARE** it on your timeline.
4. **SHARE** Every time we post!
5. **FOLLOW** us on **Twitter.com/cfsbaltimore**
6. **TWEET #beds4ETHS2019** and **ReTweet**



Road Signs

Please put a road sign out in your yard today and your workplace if possible and keep it out until day of event.

MATTRESS FUNDRAISER
@ Your School
Day / Date (10a-5p)
30% - 50% OFF RETAIL!

Text/Email Campaign

1. **TAKE A PICTURE** of your student referral flyer
(With your child's name inserted)
2. **TEXT/EMAIL** it to friends and family with brief message:

Sample Message:

Eastern Tech HS needs your help.
Mattress sale 10/05/2019.
Great mattresses at great prices!
Please come out and support (Your child's name).
Use this Coupon and SAVE!



QUESTIONS? CONTACT:
Scott Fenwick
240-441-8623
scott.fenwick@cfsbeds.com

Flyers and Poster

Please put out flyers and poster at work, places of businesses and to all family and friends.



Twin From \$249 | Full From \$299 | Queen From \$399 | King /CA-King From \$599

Beautyrest.



Adjustable Base

Luxury Pillows

Mattress Protector

- ✓ All sizes available
- ✓ 25+ styles on display
- ✓ Brand new with full factory warranties
- ✓ Delivery available
- ✓ All forms of payment accepted
- ✓ **Financing Available**

SAT. OCT 5

10AM - 5PM

@EASTERN TECH HIGH SCHOOL

For more info: bit.ly/beds4ETHS2019
#beds4ETHS2019

FREE SHEET SET WITH EACH MATTRESS PURCHASE!

YOU HAVE BEEN PERSONALLY REFERRED BY _____

BENEFITS EASTERN TECHHS BAND